



Position Summary:

The Vice President – San Francisco Bay Area is a senior level position and part of BwB’s Senior National Leadership Team. While focusing on implementing a regional funding model in the Bay Area, this position also involves working with the CEO on strategic growth initiatives. It affords the opportunity to have input into all areas of BwB’s programs and offers international travel to BwB project sites in Africa, Asia and Central America. It’s an exciting time at BwB and we’re looking for great people to join our team in “changing lives for good!”

Reports to: Chief Operating Officer
Salary: Open
Type: Full-time – Experienced
Start Date: Immediately
Location: San Francisco, California

In line with BwB’s regional funding model this position is responsible for raising funds to:

- Support BwB’s after-school programs in the Bay Area
- Fund a portion of school construction and literacy programs in developing countries
- Contribute proportionally to a five-year growth reserve

Duties and Responsibilities:

- Lead and expand the Bay Area regional board to achieve funding objectives
- Build a funding campaign around the regional board and Bay Area resource champions
- Solicit and confirm five-year growth investors from all revenue streams
- Increase regional and national awareness of BwB
- Participate in Senior Leadership Team planning sessions and recommend growth objectives to the CEO and COO
- Manage all regional special events (one large-scale dinner per year)
- Oversee the regional Individual Giving and Corporate Giving programs

General Qualifications:

- Consistent with BwB’s core values and mission statement, the candidate must demonstrate an enthusiasm and appreciation for BwB’s program focus
- Strong presentation, persuasion, oral, and written communication skills
- Strong management experience and people skills
- Highly self-motivated, possessing strong organization skills
- Able to adapt to a flexible, fast-paced and dynamic work environment
- Team player with positive attitude is a must

Fundraising Qualifications:

- Minimum of six years direct fundraising experience with proven results
- In depth knowledge of the Bay Area’s philanthropic community
- Bachelor degree required



Building with Books

Changing Lives For Good

**Job Description:
Vice President, San Francisco Bay Area**

About Building with Books:

BwB is a not-for-profit organization that engages primarily urban youth through after-school programs as well as in their classrooms. BwB integrates global education presentations into social studies classes and BwB's after-school programs enable students to perform extraordinary community service projects in the U.S. while helping to build schools in developing countries around the world.

In the past year, BwB students in the U.S. contributed nearly 95,000 hours of intensive service and touched the lives of more than 150,000 elders, homeless, disabled, and young children. These same students help to build schools in remote villages in developing countries. Through BwB, villagers invested nearly 500,000 volunteer workdays in building 242 schools on four continents, since 1992. Today there are more than 105,000 children and parents that have attended BwB schools worldwide. BwB programs are proven; villagers are becoming literate and 97% of the students we work with in the U.S. are now in college!

BwB seeks individuals of all ethnic and racial backgrounds to apply for the position.

Contact:

Fax or email a letter of interest, resume, and salary history to:

Peg Daly, Donor Relations & Stewardship Administrator

Email: peg.daly@buildingwithbooks.org

Fax: 203.961.5087

www.buildingwithbooks.org

Building with Books is an equal opportunity employer committed to providing its employees with a work environment that is both challenging and rewarding. For additional information, please visit our website at www.buildingwithbooks.org